

The Official Publication of CAI-New England

SERVING AMERICA'S CONDO, CO-OP AND HOMEOWNER ASSOCIATIONS

CONDO MEDIA



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**Maintenance
&
Landscaping**

January 2002



COMMUNITY
ASSOCIATIONS
INSTITUTE
NEW ENGLAND
CHAPTER

\$5.00

**John Skouras Painting Meets
and Exceeds Expectations at Huckins Farm**

John Skouras Painting Meets and Exceeds Expectations at Huckins Farm

By Jim Douglass

John Skouras & Company has become accustomed to working in an environment of heightened expectations. His newest accomplishment takes place at Huckins Farm in Bedford, Massachusetts.

Situated on 239 spacious acres in the upscale community off routes 4 and 225, most of the land is devoted to horse pastures, fields and wooded areas. The association's 164 carriage house-style homes, mostly duplexes and stand-alones clustered on small cul-de-sacs, are nestled comfortably amid grazing horses and riding and walking trails for an English countryside feel. In addition to a 24-horse equestrian club, the association has a swimming pool, three tennis courts and a clubhouse.

"The residents expect the property to be kept to a very high standard," said John Fennelly, Site Manager for The Dartmouth Group.

Utilizing experienced crews, top-shelf materials, and quality workmanship standards, John Skouras & Company delivered an exceptional paint job at Huckins Farm this summer. In fact, the job was so well received the Huckins Farm Executive Board has already awarded Skouras the painting contract for next year.

"He (Skouras) did a wonderful job on the 32 homes painted this summer. After they (the homeowners) saw the job, many of them wanted to be painted this year, instead of next year," said Fennelly.

Huckins Farm Vice-chair Al "Frank" Harrington said the job received uniformly positive comments and that Skouras' crews had all the details right.

"The quality of the work he (Skouras) performed was excellent. His priming work was excellent, the painting was excellent. He was also neat, which is very important. Inevitably, there were a couple of small complaints but he responded to them very quickly," said Harrington.

Led by company president John Skouras Jr., the son of a painting contractor, John Skouras & Company has consistently delivered high quality work at hundreds of community associations across Massachusetts. To achieve such a high quality workmanship, John Skouras & Co. starts with an experienced crew of painters, which keeps them working year round for minimal turnover. The firm also has kept the





same foreman year after year and John Skouras Jr. personally supervises all new accounts and large projects. Accessibility is something that sets John Skouras & Co. apart from the rest.

“You have the number to his (John’s) cell phone so you get a voice right away. You’re not chasing down a contractor,” Regan says.

In addition to an experienced pool of painters, John Skouras & Co. also has its own repair and carpentry division. The pool of experienced workers, combined with a commitment to quality, ensures that all repairs and prep work are done correctly before any painting begins. At Huckins Farm, Skouras’ talented tradesmen replaced several windows and doors on three-season porches in addition to painting the 32 homes.

Another secret to Skouras’ success is its commitment to using the latest equipment and techniques. John Skouras & Co. utilizes the latest sprayers and owns two pneumatic lifts to position painters in tight spots.

“We’re an old-school painting contractor but we use 21st century equipment,” says John Skouras of his firm’s equipment.

John Skouras & Co.’s commitment to quality also extends to the materials it uses. The firm uses the highest quality Sherwin Williams coatings on all jobs and applies two full coats. Skouras is now using the new “Duration” lifetime warranty paint on trim and is using Sherwin William’s SuperPaint Acrylic Enamel on doors. Skouras is so sure of its quality that it offers a standard three-year labor warranty on all jobs, one year more than the typical two-year warranty.

Assistant Director of Association Management, Kevin Regan has already seen the value of using John Skouras & Co. The painters made every effort to coordinate their work with homeowners and worked with them to arrange times to paint entry doors and remove inside screens.

“The painting crews were polite to residents, clean and neat, and the job was appreciated by demanding residents,” says Regan.

In addition to Huckins Farm, Skouras & Co. performed a number of large jobs for The Dartmouth Group, including The Ledges in Winchester, Edgewood at Mansfield, and Wisteria Point in Weymouth. Skouras & Co. has been painting for The Dartmouth Group for about 11 years and continues to be an important vendor for the property management firm.

Speaking on the philosophy that has earned his firm the trust of companies like Dartmouth, John Skouras says, “We do the same job on every property we work on. It’s not like we just want to do a job and get it over with. All our work is two coats and we don’t skimp. We meet and exceed industry standards for the work we do.”

Skouras & Co. met the expectations of the Huckins Farm residents and will surely continue to work at some of the best properties in the area.

John Skouras & Co. is based in Peabody, Massachusetts, and covers all of Eastern Massachusetts along with Southern New Hampshire. The firm is a member of both CAI and IREM. ♦

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Our Cover Stories Say It All!

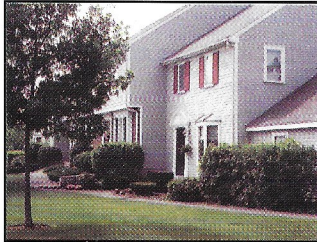
Sky Meadows
Nashua, NH
January 1996



"The quality of their work was fine!"

Marko Rancourt,
Site Manager

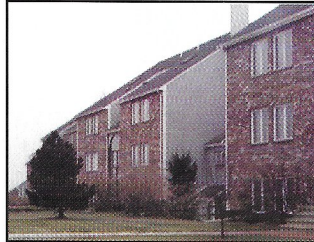
Huntington Wood
Peabody, MA
January 1997



"Their prep work was superior to anything I've seen in the past."

Fred Calicchio,
Maintenance Manager

Wisteria Point
Weymouth, MA
January 1998



"I knew he would give us his heart and soul."

Mark Glater,
Manager

Devon Wood
Braintree, MA
January 1999



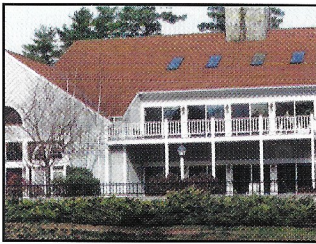
"They were very thorough."

Gil Boroski,
Board Chair

Huckins Farm
Bedford, MA, January 2002



Fuller Pond
Middleton, MA
January 2000



"John's preparation is outstanding, very thorough."

Mark O'Hara,
Manager

"The quality of the work he performed was excellent. His priming work was excellent, the painting was excellent."

Al "Frank" Harrington,
Vice-chair

Willow Brook
Wayland, MA
January 2001



"The painting crews were polite to residents... and the job was done neatly and on time."

Kevin Regan,
Assistant Director
of Property Management

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